

Monthly Sales by Department - Option 3.25

From Month: **February 2023** Thru: **January 2024**

Total \$Net Sales: **3605140.46**

| Dept | Department Name | Def Margin | Achvd Margin | %Net Sales | \$Net Sales |
|------|-----------------|------------|--------------|------------|-------------|
| 1) | Groceries | 38.00% | 35.13% | 22.64 | 816285.75 |
| 2) | Produce | 39.00% | 36.15% | 11.08 | 399483.62 |
| 3) | Refrigerated | 35.00% | 27.61% | 11.88 | 428149.47 |
| 4) | BEER-WINE | 24.00% | 25.73% | 3.97 | 142944.65 |
| 5) | Cheese | 37.00% | 30.12% | 2.89 | 104162.06 |
| 6) | Frozen | 36.50% | 34.77% | 4.62 | 166722.69 |
| 7) | Meat/Fish | 35.00% | 32.57% | 5.02 | 181041.31 |
| 8) | Bulk | 48.00% | 38.95% | 8.10 | 292075.20 |
| 9) | Bulk Herbs | 56.30% | 48.17% | 0.93 | 33541.06 |
| 10) | Pass-Through | 20.00% | 20.30% | -0.04 | -1413.95 |
| 11) | Bakery | 40.00% | 35.29% | 4.02 | 144809.37 |
| 12) | Meals | 50.00% | 60.94% | 11.75 | 423488.71 |
| 13) | Body Care | 47.10% | 38.46% | 3.40 | 122598.22 |
| 14) | Supplements | 53.00% | 41.66% | 7.46 | 268838.33 |
| 15) | Household | 45.00% | 37.65% | 0.05 | 1684.57 |
| 16) | Books/Mags | 50.00% | 0.00% | 0.00 | 8.00 |
| 17) | Gifts | 45.00% | 47.55% | 2.24 | 80809.40 |